

Hello Carolyn,

THANK YOU sincerely for taking the time to write this out on such a very busy day. Congrats on getting so many assisters (even though it is tough to train that big of a crowd).

It is very exciting to hear that we can move forward on our proof of concepts! I understand the basics of what you are looking for contractually, and I will get a draft started. I'm impressed and grateful for your ingenuity within a government environment. I will have Angel reach out to your assistant and see if we can find time next week to talk.

I understand that you were able to briefly connect with Bill Muir - thank you for that as well. Damien tells me that John Tornblad is working with your staff on some data stuff. John is actually brilliant, and we are happy that he is local enough to you to be of help in any way.

I have exciting news as well. Neil de Crescenzo (from Oracle Health Sciences) has joined Emdeon as our new CEO. See press release attached. He seems to know you, and is excited about our pilots with Oregon. We are excited about the growth opportunities with Neil on the team. George has moved into a strategic advisor role for Blackstone. He is remaining involved with Emdeon.

Best to you,  
Miriam

-----Original Message-----

From: Lawson Carolyn [mailto:carolyn.lawson@state.or.us]

Sent: Tuesday, October 01, 2013 9:00 AM

To: Paramore, Miriam

Subject: Re: Good luck today!

Thank you. We are ready for the soft launch. We may not open to the public in 2 weeks, it may take 3 because we now have 3000 assisters. We expected in the neighborhood of 200. We need to get all of them up and going (accounts, training) first. We know there will be glitches, but we don't think there will be anything which is a show stopper. All good but I will likely be under water for a couple of weeks.

BTW I did get agreement from our Chief of Policy to move forward on a technology proof of concept where we explore the "Art of the Possible" with what we collectively already have while the policy decisions are moving in the background. We can not call anything a statewide implementation, just "pilots". (The "pilots" may move to "implementations" if the stakeholders choose to do that). We are going through a very extensive stakeholder engagement process and we do not want to make anyone feel like they did not have the opportunity to be heard. At the same time, the groups don't know what they don't know so can't really see far enough to make decisions about what the state policy should be around things like HIE. Being able to prove the concept will do a couple of things from my view:

- 1) Help keep the conversation out of the swirling vortex of too many variables with no idea how to connect the dots by prototyping some of the proposals or showing new ways around an issue and
- 2) Allow us to explore as many options we can think of using the combination of our data and the resources we both bring to the table.

My hope is we can jointly help lead the national conversation about what can be done through this kind of a partnership.

I have spoken to our contracts folks. No need to go out to bid if anything we do has a net out of pocket cost to the state of under \$5,000. And if it is proof of concept pilot they generally like to see time constraints like 2 years with options for others. Generally also they like to see confidentiality agreements on both sides with a joint ownership agreement for NEW development. For example of we develop an interface for the personal medical encounter record the data ownership remains where it is and technology developed will have a shared ownership (details we can work out)

Sorry this is all coming in an email. When I can carve out a moment we should talk in more detail. Please let me know if this aligns with your thoughts and if you have any comments, changes or anything else to add.

We will talk soon.

Best,

Carolyn Lawson  
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On Oct 1, 2013, at 3:20 AM, "Paramore, Miriam" <[MParamore@emdeon.com](mailto:MParamore@emdeon.com)> wrote:

> Thinking of you as you launch,  
> Miriam  
>

> Sent from my iPhone  
>

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